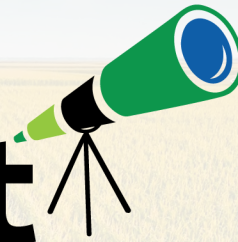


VantagePoint

E-NEWSLETTER



MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

October 2020

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Positively Changing

By Theresa Willems, VP Customer Service - theresaw@agvantage.com

October Greetings to our AgVantage Customers and Business Partners!

As we've turned the corner to the final months of 2020, it's hard to believe how quickly this year has flown by to date. My guess is that the final 3 months will fly by just as quickly.

Your AgVantage staff has weathered the storm of 2020 and in fact, we have had a very busy and productive year. There have been many positive changes at AgVantage in 2020, and here are just a few highlights.

- Our updated branding and website – if you haven't checked out our new website yet, please do, it's updated, modern and better highlights all AgVantage has to offer.
- Our updated CDD process – as announced in our July newsletter, we have changed our CDD (Customer Driven Development) process to have our customers vote quarterly instead of just once a year to coincide with our new development schedule. Your feedback and support of this new process was tremendous, and we thank you for your continued input to advance AgVantage Software to new heights. Watch for the next round of CDD voting in your email inbox in early November.
- New AgVantage Employees – in our last newsletter, we highlighted 9 new employees at AgVantage and we are excited to announce that next month, we will be highlighting a few more new employees. As we continue to grow and prosper, that growth helps us hire additional staff to better serve your needs. Look for those introductions soon!
- New Phone System – while you might not notice a direct impact when you call AgVantage, we have recently installed a new phone system. It's given us a lot of new features and allows everyone to have a phone now (we had run out of space on our old system to add new extensions) and allows us to be connected to the phone system with our laptops, so we can take calls no matter where we happen to be

"...continuing to grow and expand our systems and processes to better serve our customers."

working from that day with this soft-phone system. It was a little scary for us to make this transition, but it went off without a hitch!

- New Development Cycle – starting in July, we began a new process of how we prioritize enhancement requests. We now have assigned packages to different development quarters of a year based on package, peak season of use and how far along the package is in the process of converting entirely to Edge. This change has given us a clear view of what we will be releasing in an upcoming quarter, which we then can better inform our customers of what is coming next and manage your expectations much better. It has taken a lot of work on everyone’s part to kick this new process off, but we are already seeing the rewards of setting our call list goals, managing the work flow between programming and support and giving us better insight into what lies ahead.

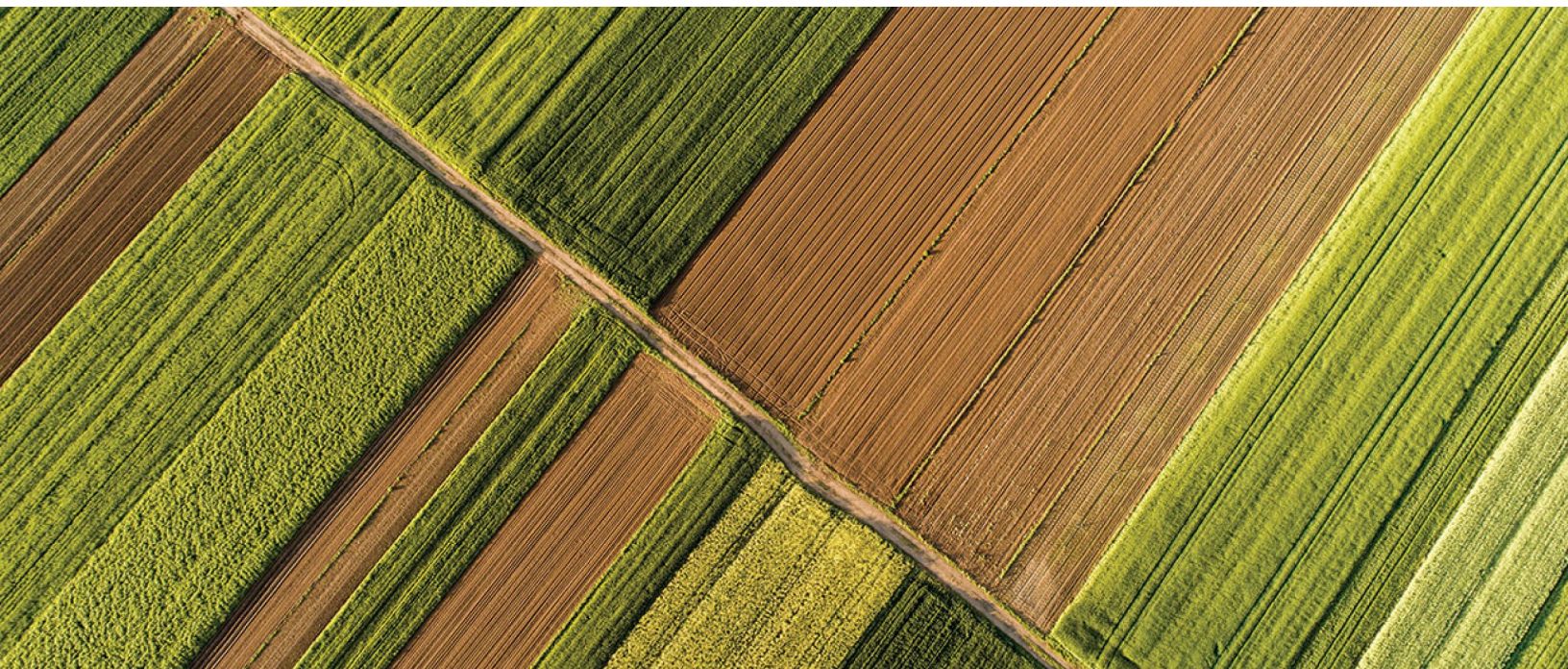
We are excited and proud of all the changes that this last year has brought us and look forward to continuing to grow and expand our systems and processes to better serve our customers!

Have a great, safe and productive harvest!

AgVantage Software Holiday Schedule

We will be closed or have reduced hours on the following dates to allow our employees to enjoy the holidays with their families.

Thanksgiving	Thursday, 11/26	Closed
Day after Thanksgiving	Friday, 11/27	Open 8-3 (CST)
Christmas Eve	Thursday, 12/24	Open 8-Noon
Christmas	Friday, 12/25	Closed
New Year’s Eve	Thursday, 12/31	Open 8-3 (CST)
New Year’s Day	Friday, 1/1	Closed





Do you need something to look forward to?

By Lisa Sick, VP Marketing & Conferences - lisas@agvantage.com

We hope you have been safe and doing ok as we get through this COVID-19 pandemic together. The social distancing has been going on since March and we are craving some human interaction! Let's roll our calendars forward to 2021 and mark this event. We are planning our much anticipated 2021 AgVantage Executive Conference [on March 11-13, 2021 in San Diego, CA at the Hotel Del Coronado!](#)

The NGFA is planning their 125th Annual Convention March 14-16, 2021 at this same location in San Diego. The AgVantage Executive Conference will coincide with this event so you can plan to travel one time, stay in this beautiful all-inclusive location, and attend both events. Of course, we will wait to see what happens with the pandemic, but we look forward to bringing us together for some powerful connections.

Community is at the heart of what we do. Sharing ideas, problem solving, helping others is what we are about. The road to recovery after this global pandemic is lead by the Power of Human Connection. The objectives of AgVantage Executive Conference 2021 is to provide Agribusiness Executives with:

- Technology and tools to drive business forward.
- Information and knowledge to make sound business decisions.
- Connections with other executives that make all the difference in working together for our Agribusiness industry.

I must say, while our development and testing teams were working from home, they have been very productive and continue to release many great software enhancements. We are excited to share them with you!

We are planning to resume Regional Training Conferences in 2021 by hosting small events in large spaces to accommodate reasonable distancing while offering the opportunity to share information in a safe environment.

- Wisconsin Regional Training – January 12-14, 2021 Kalahari Resort.

Please email me your thoughts on these events and the topics you want added to the agenda. We look forward to getting back to learning with and from each other.



*AgVantage Executive Conference
Hotel Del Coronado
March 11-13 2021
San Diego, California*

“The road to recovery after this global pandemic is lead by the Power of Human Connection.”



AgVantage has donated to Second Harvest Foodbank of Southern Wisconsin's "Share Your Holidays" campaign. Their mission is to end hunger in southwestern Wisconsin through community partnerships, and we are proud to be a partner of this organization.



Update on New Software Releases

By Dave Hammond, VP Programming - daveh@agvantage.com

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

Agronomy Edge

PLAN : Ability to save Default Location for UserID on Plans (483563)
PLAN : Add ability to delete a Plan (486304)
PLAN : Add split group option in Planning Tool (487273)
U6PLANA - Add split group to the file (501326)

AGV Mobile

eAgV Loads now uses grade headings per each crops discount tables (366100)
AGV Mobile-Contract Controls-show column for Unpriced Units (392602)
Do not include Contracts & Controls sum/detail if PCDEL=I (403417)
Mobile App - Add location column to Contract Control List (428177)
Load - add reference number to Load Summary and Loads Detail (438973)
CDD18 GRAIN - Show delivered & left to be delivered on contract (441942)

Accounts Receivable

Contract # in item Desc of pp statements cuts off item description (501525)

Accounts Receivable Edge

Prepay - Report Customer List in Contract Sequence (459758)
Report Item List in Contract Sequence- Prepay (459760)
V8.1 Remove Zero Balance Prepay menu option (459761)
V8.1 Roll Prepaid Transactions (459766)
V8.1 Change Prepay Contract Attributes (459767)
V8.1 Remove a Range of Bookings menu option (459794)
V8.1 Agronomy Plan to Contract (478085)
V8.1 Add tax exempt & JD Acct# info to Customer Information view (485150)
Batch Header - Add Grain Live Flag and Due Date (485153)
V8.1 Print statement range for a customer (489191)

Energy Dispatch Map Edge

V8.1 Add archiving to Edge Dispatch Map for calls (430150)

Energy Edge

V8.1 Need tax code for tank leases in the tank file (468883)
V8.1 Automate DD entry auto load overnight from Accuweather (491842)
Make Turn by Turn Generally Available (502735)

(continued on page 5)

Feed

Floorstock feed order with VFD drugs (430734)

Feed Edge

V8 & V8.1 UFMENU opt 10 - Maintain Standard Cost - add to Edge (451529)

V8.1 Add PDF button on cost plus price screen (459579)

Tab from Batch to Load fields (463327)

GL Edge

V8.1 Print Journal Entry Listing and Merge (491786)

Add GLSM40- 6 Create GL Inv Adj Batch (492136)

Grain

V8.1 U5PCCOD - Comment fields to print on contracts. (361052)

V8.1 U5PCCOM - New file for contract comments (444884)

Grain Edge

Cust Portal - Pur Pricing - Default to today's date (426679)

V8.1 EDGE Cust Portal - Add Split Group to Cust Acct Details (474957)

EDGE Purchase Cont- red box around futures mo & yr if required (497185)

Grain Scale PC

Outbound Sale not calculating shrink (456781)

Interfaces

Bushel - Send UOM for tickets from crop constant file (495720)

Mail Comm - email re: Invoices mailed separately from statements (483695)

Inventory Edge

Enhancement add search by PO # when pulling into IR (500068)

Invoicing Edge

Selling Factors (485164)

Payments with a paytype that has a service charge (485865)

Payroll Edge

Multiple worksite report (405354)

Seed Edge

V8.1 Add Tiers to Seed Discounts (442368)

Enhance the Manufacture Order Inquiry/Price Message (464957)

Add Comments to Warehouse Report (485330)

V8.1 eAgV Seed Cross Reference into Edge (486129)

Year End Summary Document (491989)

Plan Balance after Payment Report (493930)

Add salesman maintenance to seed menu (499455)

Unable to add items through Seed Cross Reference (503416)